

Pawn Shop

Located in Tulsa, Oklahoma

2 Yr. Avg. Gross Sales: \$130,632 2 Yr. Avg. Owner's Cash Flow: \$31,951

BUSINESS HIGHLIGHTS

- ❖ **Earn 20% per month on money loaned**
- ❖ **Limited competition with significant areas to grow the business**
- ❖ **Asset sale anchored by Real Estate and growing pawn inventory**
- ❖ **Cash business with no shortage of people needing to borrow money**
- ❖ **Prime location with growing repeat customer base**



BUSINESS DESCRIPTION

There has been a pawn shop at this location for over 30 years and there has never been a shortage of people needing to borrow money— especially in this economy. The business was very run down when purchased with only \$3,000 in pawn and about \$20,000 in mediocre inventory. The owner and his family worked hard to clean it up and build the business. They completely remodeled inside and out including putting up new signage, new fixtures and adding inventory. As a result, the business very quickly began to generate enough income to carry itself with increases in both new pawns and inventory - with very little added money. Current pawns on hand are about \$45,000 and inventory has grown to over \$225,000. All pawns are 100% current - not a single one is past due.

For more information about Client ID # E400802, please contact:

Michael L. Chapman

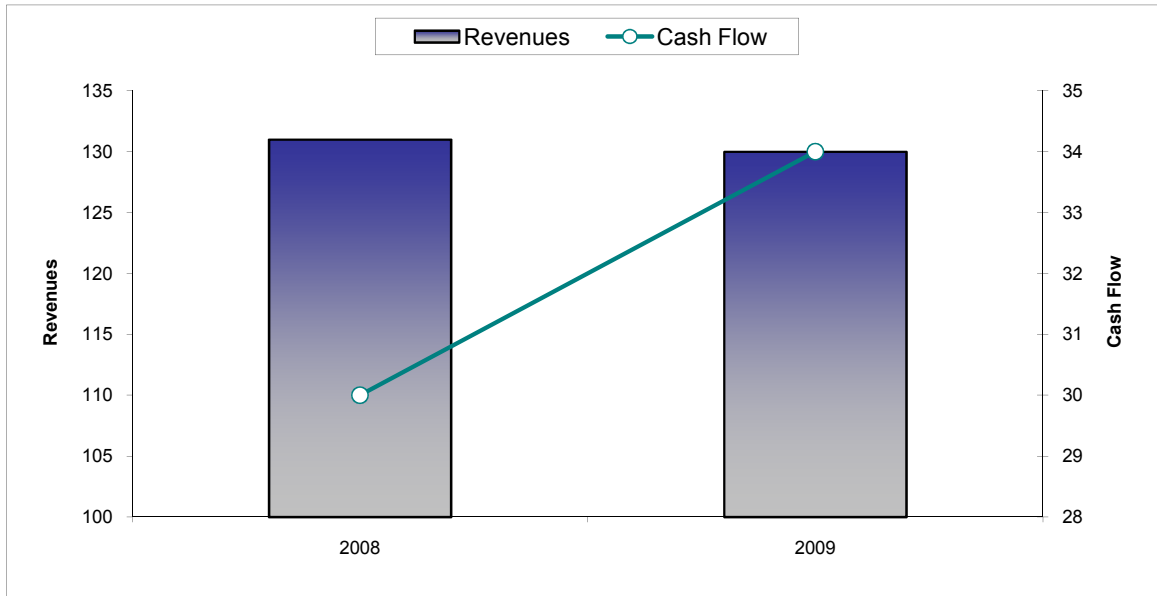
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GRAPHICAL PICTURE OF THE BUSINESS (\$000's)



Revenue
Expenses
Net Income
Owner Cash Flow*

\$	131,955	\$	130,309
\$	150,326	\$	21,954
\$	(27,040)	\$	21,019
\$	29,751	\$	34,151

*Before owner's salary and benefits, interest, taxes, depreciation and amortization.

Assets and operating personnel for this business are in place for continuation of the business under a new owner/manager.

More information on this seller is available to principals only.

- Our client requires:
1. Signed confidentiality agreement.
 2. Strong skill set and financial capabilities



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No cooperative fees paid to intermediaries.

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