# JANITORIAL SERVICE

Located in Tulsa, Oklahoma

2010 Gross Sales: \$480,252 Owner's Cash Flow: \$210,520

#### **BUSINESS HIGHLIGHTS**

- Excellent reputation fosters long term customer relationships
- Growing revenues expected to exceed \$600,000 in 2011
- Adding diverse accounts and more revenues quarterly
- Significant opportunities for growth with existing business model
- Key employees in place; well trained



### **BUSINESS DESCRIPTION**

This Janitorial Services Company began providing janitorial and commercial cleaning services 18 years ago with two accounts. Today, about 60 accounts will generate a projected \$500-600,000 in gross revenues in 2011, an increase of about 25% from 2010 levels and almost double from 2009 performance – an accomplishment more noteworthy in a stubborn economic downturn. While offices and office buildings account for a large slice of the company's clients, they also clean and maintain schools (including colleges and universities), hospitals, medical offices, museums, retail stores and restaurants, warehouses and manufacturing facilities.

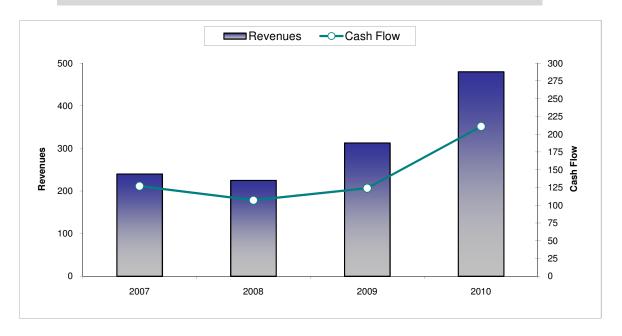
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### **GRAPHICAL PICTURE OF THE BUSINESS (\$000's)**



Revenue Expenses Net Income Owner Cash Flow\*

\$ 239,631	\$ 225,288	\$ 313,146	\$ 480,252
\$ 158,925	\$ 148,835	\$ 225,687	\$ 365,593
\$ 80,627	\$ 76,453	\$ 87,459	\$ 114,659
\$ 127,427	\$ 107,254	\$ 124,059	\$ 210,520

\*Before owner's salary and benefits, interest, taxes, depreciation and amortization.

Assets and operating personnel for this business are in place for continuation of the business status quo under a new owner/manager.

## More information on this seller is available to principals only.

Our client requires: 1. Signed confidentiality agreement.

2. Strong skill set and financial capabilities



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No cooperative fees paid to intermediaries.

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